

Working With Real Estate Agents Disclosure (For Sellers)

IMPORTANT

This form is not a contract. Signing this disclosure only means you have received it.

- In a real estate sales transaction, it's crucial to know if an agent is representing you.
- Real estate agents must (1) go over this form with you during the first significant interaction—before requesting or receiving any confidential information—and (2) provide you with a copy of the form once you have signed it. This is to ensure your protection.
- Refrain from sharing any confidential information with a real estate agent or assuming the agent is representing you until you have a written agreement in place. Without such an agreement, the agent may disclose your confidential information to others.

Note to Agent: Check all relationship types below that may apply to this seller.

_____ **Seller's Agency** (listing agent): The agent who provided you with this form (along with their firm) must have a written listing agreement with you before they start marketing your property for sale. If you sign the listing agreement, the listing firm and its agents will represent you. The buyer will either be represented by an agent from a different real estate firm or remain unrepresented.

_____ **Dual Agency:** Dual agency arises if your listing firm has a buyer-client interested in purchasing your property. If you consent through a written agency agreement, the real estate firm and any agent from that firm would be allowed to represent both you and the buyer simultaneously. In this case, the dual agent's loyalty would be split between you and the buyer, but the firm and its agents must treat both parties fairly and equally, without assisting one side in gaining an advantage over the other.

_____ **Designated Dual Agency:** If you consent through a written agency agreement, the real estate firm would represent both you and the buyer. However, the firm would assign one agent to represent you and another agent to represent the buyer. Each designated agent would owe loyalty solely to their respective client.

_____ **Buyer Agent Working with an Unrepresented Seller** (For Sale By Owner, "FSBO"): The agent who provided you with this form will not be representing you and has no loyalty to you. This agent will solely represent the buyer. Do not disclose any confidential information to this agent.

Note to Seller: For additional details on an agent's duties and services, refer to the NC Real Estate Commission's "Questions and Answers on: Working With Real Estate Agents" brochure available at nrec.gov (under Publications, Q&A Brochures) or request a copy from an agent.

Seller's Signature

Seller's Signature

Date

Agent's Name

Agent's License No.

Firm Name